

**DETERMINANT OF UTILITARIAN VALUE AND CUSTOMER
PERCEIVED VALUE IN USING MCDONALD'S APPLICATION**

**FAKTOR – FAKTOR PENENTU NILAI UTILITARIAN DAN NILAI
YANG DIRASAKAN PELANGGAN DALAM MENGGUNAKAN
APLIKASI MCDONALD**

UNDERGRADUATE THESIS

Submitted to Fulfill the Requirements to obtain a Bachelor's Degree at the Faculty
of Economics and Business Management Study Program, University of

Muhammadiyah Yogyakarta



By:

Intan Mellani

(20190410333)

**INTERNATIONAL PROGRAM OF MANAGEMENT AND BUSINESS
FACULTY OF ECONOMICS AND BUSINESS
UNIVERSITAS MUHAMMADIYAH YOGYAKARTA
2023**

DECLARATION

I, Intan Mellani, declare that this thesis, entitled "Determinant of Utilitarian Value and Customer Perceived Value in Using Mcdonald's Application," contains no work that has ever been submitted for a bachelor's degree at a university, and to the best of my knowledge, there are also no works or opinions that have been written or published by other people, except for those referred to in writing in this manuscript and mentioned in the Bibliography. If it turns out that in this thesis there are works or opinions that have been written or published by other people, I am willing to cancel the work.

Yogyakarta, 7 Maret 2023



Intan Mellani

DEDICATION

I dedicate this thesis to Papi, Ibu and Mba.

Thank you for all the prayers, support and everything.

ACKNOWLEDGMENT

Praise be to Allah SWT who has given mercy and grace in writing the thesis entitled Determinant of Utilitarian Value and Customer Perceived Value in Using McDonald's Application. This thesis was written to fulfill one of the requirements in obtaining a Bachelor's degree at the Faculty of Economics and Business, Universitas Muhammadiyah Yogyakarta. The completion of this thesis is inseparable from the guidance and support of various parties, therefore, on this occasion the author would like to thank:

1. Prof. Dr. Ir. Gunawan Budiyanti, MP., IPM. as the Chancellor of Universitas Muhammadiyah Yogyakarta.
2. Prof. Rizal Yahya, S.E., M.Sc., Ph.D., Ak., CA., CRP. as the Dean of the Faculty of Economics and Business, Universitas Muhammadiyah Yogyakarta.
3. Dr. Rr. Sri Handari W, SE., M.Si. as the Head of Management Department, Universitas Muhammadiyah Yogyakarta.
4. Meika Kurnia Puji RDA, S.E., M.Sc., Ph.D. as the Academic Advisor of International Program of Management and Business, Universitas Muhammadiyah Yogyakarta.
5. Fauziyah, SE., M.Si as my supervisor, thank you very much for the guidance and patience while guiding me.
6. I would like to thank all the lecturers and staff of the Faculty of Economics and Business who have helped me so far.

7. To my beloved Papi, Ibu and Mbah, thank you for everything. Without you I would not have gotten to where I am today, thank you for helping me get through all the “Blood, Sweat and Tears” in my life.
8. To my best friends Ravena, Dwita, Sasmita and Nova, thank you for your help, patience and support. Thank you for willing to listen to all my stories 24/7.
9. To Dassy, Lusy, Angel and Hasna, thank you for being a part of my college life.
10. Thank you to my respondents who are willing to take the time to fill in, without you this thesis would not have been completed.

Yogyakarta, 7 Maret 2023



Intan Mellani

MOTTO

كُتِبَ عَلَيْكُمُ الْقِتَالُ وَهُوَ كُرْهٌ لَّكُمْ وَعَسَى أَن تَكُرْهُوا شَيْئًا وَهُوَ خَيْرٌ لَّكُمْ وَعَسَى أَن تُحِبُّوا شَيْئًا وَهُوَ شَرٌّ
لَّكُمْ وَاللَّهُ يَعْلَمُ وَأَنْتُمْ لَا تَعْلَمُونَ

Meaning: "It is obligatory for you to fight, even though it is not pleasant for you. But maybe you don't like something, even though it's good for you, and maybe you like something, even though it's not good for you. Allah knows, while you do not know." (Q.S. Al-Baqarah: 216)

فَإِنَّ مَعَ الْغُصْنِ رُءْسَارًا ، إِنَّ مَعَ الْغُصْنِ رُءْسَارًا

"So, indeed, with hardship, there is ease. Verily, with difficulty, there is ease" (QS. Al-Insyirah: 5-6)

TABLE OF CONTENT

COVER	i
TITLE PAGE	iii
APPROVAL PAGE	iii
EXAMINER APPROVAL PAGE	iv
DECLARATION.....	v
DEDICATION.....	vi
ACKNOWLEGMENT	vii
MOTTO	ix
TABLE OF CONTENT.....	x
LIST OF TABLE.....	xii
LIST OF FIGURE.....	xiii
LIST OF APPENDIX	xiv
ABSTRACT	xv
INTISARI.....	xvi
CHAPTER I.....	1
INTRODUCTION.....	1
A. Research Background	1
B. Problem Formulation.....	5
C. Research Objective.....	5
D. Research Benefits.....	6
CHAPTER II	8
LITERATURE REVIEW.....	8
A. Theoretical Framework	8
B. Previous Research	16
C. Hypotheses Development.....	18
D. Research Model	24
CHAPTHER III	26
RESEARCH METHOD	26
A. Research Object / Research Subject	26
B. Type of Data	26
C. Sampling Technique.....	26

D. Data Collection Technique.....	27
E. Definition of Research Operational Variables.....	27
F. Instrument and Data Quality Test.....	29
G. Hypothesis Test and Data Analysis.....	30
CHAPTER IV	33
RESULT AND DISCUSSION.....	33
A. General Description of Object and Subject	33
B. Analysis Of Descriptive Statistics.....	39
C. Instrument and Data Quality Test.....	40
D. Hypothesis Test.....	43
E. Research Results (Hypothesis Test)	48
F. Discussion	52
CHAPTER V	60
CONCLUSION, LIMITATION, AND RECOMMENDATION	60
A. Conclusion.....	60
B. Limitation.....	62
C. Recommendation	63
REFERENCES.....	64
APPENDIX	67

LIST OF TABLE

Table 2.1 Previous Research	16
Table 3.1 Likert Scale	27
Table 3.2 Operational Definition and Indicator	28
Table 4.1 Distribution of Questionnaire.....	35
Table 4.2 Characteristics of Respondent Based on Domicile	36
Table 4.3 Characteristics of Respondent Based on Age (Year).....	37
Table 4.4 Characteristics of Respondent Based on Gender	37
Table 4.5 Characteristics of Respondent Base non Educational Level.....	38
Table 4.6 The Average Result of Research Variables	40
Table 4.7 Validity Test Result of Research Variables	40
Table 4.8 Reliability Test Result of Research Variables	42
Table 4.9 Normality Test	45
Table 4.10 Outlier Test	47
Table 4.11 Goodness of Fit Index	47
Table 4.12 Hypothesis Test Result.....	48

LIST OF APPENDIX

APPENDIX 1 Questionnaire.....	68
APPENDIX 2 Questionnaire Result	72
APPENDIX 3 Frequency of Respondent.....	77
APPENDIX 4 Descriptive Statistics	79
APPENDIX 5 Validity and Reliability Test	81
APPENDIX 6 Normality Test.....	84
APPENDIX 7 CHIINV and Outliers	85
APPENDIX 8 Model.....	88
APPENDIX 9 Goodness of Fit	89
APPENDIX 10 Regression Weight	91