

**JAPAN'S STRATEGY ON MANAGING  
TERRITORIAL DISPUTES OF SENKAKU ISLANDS  
(2004-2008)**



**BY:**

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FACULTY OF SOCIAL AND POLITICAL SCIENCES UNIVERSITAS  
MUHAMMADIYAH YOGYAKARTA**

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**TITLE PAGES**

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## STATEMENT OF ORIGINALITY

I, hereby certify that my undergraduate thesis is my own original work and has not been submitted for any degrees or other purposes, at Universitas Muhammadiyah Yogyakarta or other higher education institutions.

In my undergraduate thesis, there are no works, ideas and opinions of others, unless clearly written as references by mentioning the name and included in the bibliography.

I certify that the intellectual content of this thesis is the product of my own work and that all the assistance received in preparing this thesis and sources have been acknowledged.

Yogyakarta, August 23<sup>rd</sup> 2020



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Yogyakarta, August 23<sup>rd</sup> 2020

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## ABSTRACT

The purposes of this research are to explain and add insights to the Japanese strategy on managing territorial disputes of Senkaku Islands. This research also has a research question, namely, “How does Japan manage the territorial disputes with China on Senkaku Islands?”. This research will explain the process of resolving the territorial disputes between Japan and China, which the researcher use theoretical framework namely, “Negotiation and Mediation theory” by Dean G. Pruitt and Peter J. Carnevale in order to analyze and explain more about the kinds of negotiation between Japan and China in solving the territorial disputes of Senkaku Islands. The method used in this research is secondary data, which the researchers indirectly used data through an intermediary medium. Intermediary used by the writer is quoting from various source such as Japan Ministry of Defense reports, books, journals, articles and the resources that supporting it, such as documents that have relevance to the issues to be studied, for enrichment data or expansion of the material, the researcher will use data obtained from the Internet. The result of this research after analyzing the negotiations on territorial disputes over Senkaku Islands using Negotiation and Mediation theory is the researcher finally found that the process of territorial disputes negotiations between Japan and China over Senkaku Islands has a variety of dynamics, In which the two countries went through a number of Contending strategy at the beginning of the negotiation process, then proceed with the Yielding or Concession strategy and accompanied by Inaction strategy by Japan and China to find the right way to produce a solution and finally proceed with the Problem Solving strategy, where both parties agreed to stop the territorial disputes over Senkaku Islands by holding a Joint Development.

**Keywords:** *Strategy, Territorial Disputes, Senkaku Islands*

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## TABLE OF CONTENT

<b>TITLE PAGES.....</b>	<b>1</b>
<b>ENDORSEMENT PAGES.....</b>	<b>2</b>
<b>STATEMENT OF ORIGINALITY.....</b>	<b>3</b>
<b>ACKNOWLEDGEMENT.....</b>	<b>4</b>
<b>ABSTRACT.....</b>	<b>5</b>
<b>EXTENDED GRATITUDE .....</b>	<b>6</b>
<b>TABLE OF CONTENT.....</b>	<b>8</b>
<b>CHAPTER I INTRODUCTION.....</b>	<b>10</b>
<b>A. Background.....</b>	<b>10</b>
<b>B. Research Question.....</b>	<b>15</b>
<b>C. Theoretical Framework.....</b>	<b>15</b>
<b>D. Hypothesis.....</b>	<b>18</b>
<b>E. Research Methodology.....</b>	<b>18</b>
<b>F. Scope of Research.....</b>	<b>19</b>
<b>G. Research Objective.....</b>	<b>19</b>
<b>H. Outline.....</b>	<b>19</b>
<b>CHAPTER II HISTORY OF THE SENKAKU ISLANDS DISPUTE.....</b>	<b>21</b>
<b>A. Geographical Locations.....</b>	<b>21</b>
<b>B. History of Senkaku Islands Dispute.....</b>	<b>22</b>
<b>C. Senkaku Islands Post World War II.....</b>	<b>30</b>
<b>D. Shimonoseki Treaty.....</b>	<b>33</b>
<b>E. San Francisco Treaty.....</b>	<b>35</b>
<b>CHAPTER III CHINA AND JAPAN POSITIONING OVER THE SENKAKU ISLANDS.....</b>	<b>37</b>
<b>A. China Declarations.....</b>	<b>37</b>
<b>B. Japan Declarations.....</b>	<b>40</b>



<b>CHAPTER IV TOWARDS PROBLEM SOLVING ON TERRITORIAL</b>	
<b>DISPUTES OF SENKAKU ISLANDS.....</b>	<b>45</b>
<b>Japan solve the dispute through Joint Development in Chunxiao.....</b>	<b>47</b>
<b>A. The Concession between Japan and China (2003-2005).....</b>	<b>51</b>
<b>B. The End of Concession between Japan and China (2006-2007).....</b>	<b>55</b>
<b>C. Japan and China reach the Solution (2007-2008).....</b>	<b>58</b>
<b>CHAPTER V CONCLUSION.....</b>	<b>62</b>
<b>REFERENCES.....</b>	<b>65</b>