## THE IMPACT OF CUSTOMER RELATIONSHIP MANAGEMENT, PRODUCT INNOVATION, AND CUSTOMER VALUE ON CUSTOMER SATISFACTION

## (EMPIRICAL STUDY OF APPLE SMARTPHONE USER IN YOGYAKARTA, INDONESIA)

# PENGARUH CUSTOMER RELATIONSHIP MANAGEMENT, INOVASI PRODUK, DAN CUSTOMER VALUE TERHADAP KEPUASAN PELANGGAN

# (STUDI EMPIRIS PENGGUNA SMARTPHONE APPLE DI YOGYAKARTA, INDONESIA)

## **UNDERGRADUATE THESIS**

Submitted to Fulfill the Requirements to Get a Bachelor's Degree at the Faculty of Economics, Management Department, Universitas Muhammadiyah Yogyakarta



# WRITTEN BY: PUSPA EKA AYU FEBRIANA 20190410394

# INTERNATIONAL PROGRAM OF MANAGEMENT AND BUSINESS FACULTY OF ECONOMIC AND BUSINESS UNIVERSITAS MUHAMMADIYAH YOGYAKARTA

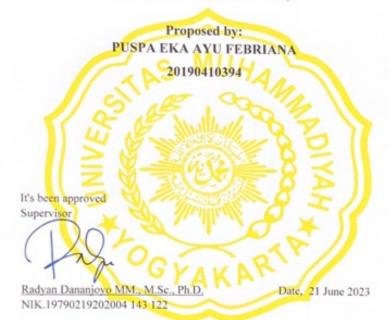
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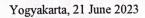
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#### DECLARATION

Name: Puspa Eka Ayu FebrianaStudent Number: 20190410394

I hereby declare that this thesis entitled: "THE IMPACT OF CUSTOMER RELATIONSHIP MANAGEMENT, PRODUCT INNOVATION, AND CUSTOMER VALUE ON CUSTOMER SATISFACTION (EMPIRICAL STUDY OF APPLE SMARTPHONE USER IN YOGYAKARTA, INDONESIA)" does not contain any work submitted to obtain a bachelor's degree at a university, and to my knowledge there are also no works or opinions that have been written or published by other people, except for those that are referred to in the manuscript and written in references. If any violation of intellectual right is later found in this manuscript, I agree to accept any relevant academic consequences.





Puspa Eka Ayu Febriana

### DEDICATION

All glory and honor belongs to Allah Subhanahu wa ta'ala, who has bestowed His gifts and health. The Last Days Prophet, Prophet Muhammad SAW, has guided us all with his Islamic teachings and unending gifts, enabling researchers to finish their thesis on "THE IMPACT OF CUSTOMER RELATIONSHIP MANAGEMENT, PRODUCT INNOVATION, AND CUSTOMER VALUE ON CUSTOMER SATISFACTION (EMPIRICAL STUDY OF APPLE SMARTPHONE USERS IN YOGYAKARTA, INDONESIA)." In order to complete the prerequisites for a bachelor's degree, the author would like to take this opportunity to show his humility and thanks for all the assistance, direction, and support provided to:

- 1. My parents, who constantly motivate me to complete my thesis on time. I appreciate their enthusiasm and support in helping me finish to the best of my ability.
- My supervisor, Radyan Dananjoyo, SE, MM, M.Sc, Ph.D., constantly takes the time to give instructions and direction while I worked to complete this thesis. May Allah SWT always keep him safe.
- 3. I'd like to praise myself for never losing hope and for working hard to accomplish this thesis so that I may advance to the next phase of my life.
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